



# Targeted Investments Program

## Quality Improvement Collaborative #2

May 9, 2024: 11:30 AM to 1:00 PM

**ASU** Arizona State University

**AHCCCS**  
Arizona Health Care Cost Containment System

# Zoom Expectations

REGISTER



At least one representative from each TI organization must have registered and attend the QIC session using that registration link.



Participants will automatically be muted and videos off as they join.



When interested in participating in the discussion, please raise your hand and unmute yourself.

# Disclosure

**This is a CME activity**



**Acknowledgment:** This CME event is not supported by any commercial entity.

**Disclosure:** All speakers and members of the planning committee have no relevant financial relationships with a commercial interest to disclose.

**Credit Statement:** Arizona State University designates this live activity for a maximum of 1.5-credits from the following:

- ***AMA PRA Category 1 Credit™ – CME – 1.5 credit hour per session***
- ***Nursing Continuing Professional Development – NCPD – 1.5 credit hour per session***
- ***Psychology – APA – 1.5 credit hour per session***
- ***Social Work – ACE – 1.5 credit hour per session***
- ***Interprofessional Continuing Education – IPCE – 1.5 credit hour per session***

*\*Providers should only claim credit commensurate with the extent of their participation in the activity.*



# Learning Objectives

1. Explain the benefits of HRSN screening for both patients and healthcare systems
2. Describe strategies to create a safe and supportive environment for patients to disclose their social needs
3. Discuss strategies for overcoming potential challenges and barriers to implementing HRSN screening

# Agenda

<b>Time</b>	<b>Topic</b>	<b>Presenter</b>
11:30 AM	Welcome	Matthew Martin, PhD
11:35 AM	Programmatic Information and Updates, QIC Milestone, TI Online Projects	Taylor Vaughan, MPH Cameron Adams, MPP Matthew Martin, PhD
11:50 AM	Person-Centered HRSN Screening & Referral Conversations	Ariel Singer, MPH
12:25 PM	Peer Presentation	Emilia Gomez, MD, Pediatrics of Queen Creek
12:55 PM	Closing	Matthew Martin, PhD

# Programmatic Information & Updates

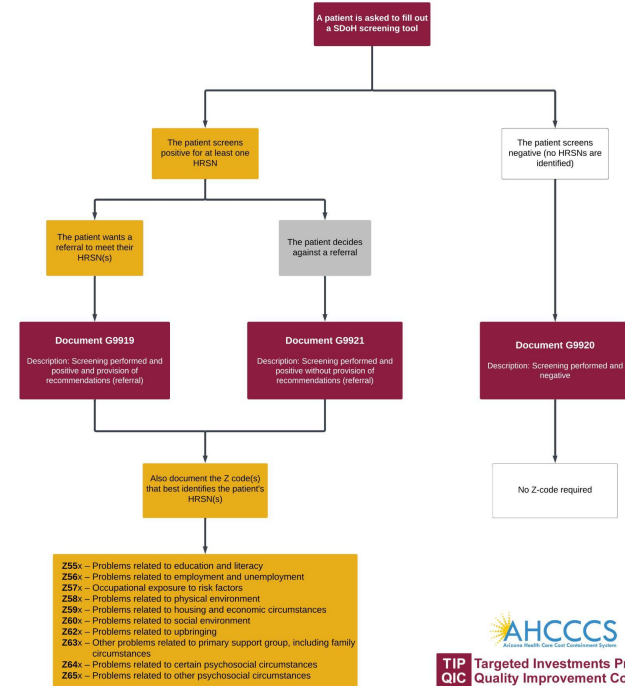
Taylor Vaughan, MPH

# TI 2.0 SDoH G and Z Codes

- TI 2.0 will use SDoH G and Z codes to track SDoH screenings and referrals on the claim level.
- G and Z codes are not reimbursable in most outpatient settings by AHCCCS Medicaid, but using the G and Z codes on claims is required for you to attain the financial incentives associated with milestone #3.
- All SDoH materials will be available on the TIPQIC website

## Targeted Investment 2.0 Program

### Social Determinants of Health (SDoH) Screening and Referral Coding Process



# QIC Milestone

Cameron Adams, MPP

# QIC Milestone Requirements

Year 2: In order to satisfy the Year 2 QIC milestone, the TI participant must achieve all three of the following items:

- **QIC:** The organization's representative must have attended 100% of the Year 2 QIC group meetings. This includes attending the all-day in-person kick-off meeting (February 5, 2024) as well as attending the two 1.5-hour virtual QIC sessions (May 9, 2024 and August 8, 2024).
- **TI Online Platform:** One representative from the participating organization has registered for the online learning platform, Canvas.
- **TI Online Project:** The organization's representative has submitted a TI online project comprised of four deliverables representing at least one project for each AOC by the required due dates that meet minimum scoring rubric requirements for each deliverable. Organizations participating in multiple areas of concentration may satisfy the milestone for two areas of concentration with the same age cohort (e.g., Adult BH and Adult PCP).

# TI Online Project

Matt Martin, PhD, LMFT, CSSBB

# Quality Improvement Collaborative (QIC)

- At least one representative from each participating organization must have attended 100% of the Year 2 QIC group meetings. This includes attending:
  - February 5, 2024 Kick-Off Meeting
  - May 9, 2024 from 11:30 AM to 1:00 PM (TODAY)
  - August 8, 2024 from 11:30 AM to 1:00 PM

# TI Online Platform Registration

- To access milestone-focused educational content as well as complete and upload the project activities, you will need to create a free account with the online learning platform, Canvas.
- Only one person per organization needs to create an account.
- Instructions to create an account:
  - 1. Go to Canvas Instructure log in page: "<https://canvas.instructure.com/>"
  - 2. Click on "Need a Canvas Account? Click Here, it's Free"
  - 3. Choose "Student"
  - 4. Create your free account, using this code: MWDPFN
  - 5. Follow the instructions for activating your Canvas account
- After creating your account, you can access the curriculum directly through the link below. We recommend bookmarking the link in your browser.
  - <https://canvas.instructure.com/courses/8575713>



Welcome to the Targeted Investment 2.0 Program Quality Improvement Collaborative (TIP QIC) Curriculum!

This curriculum includes important content designed to increase your success as a TIP provider.

Click on the images below to review the course introduction or individual content areas.



# TI Online Project

The organization's representative will need to submit a TI online project representing at least one project for each AOC by the required due dates that meet minimum scoring rubric requirements. Organizations participating in multiple areas of concentration may satisfy the milestone for two areas of concentration with the same age cohort (e.g., Adult BH and Adult PCP).

			TI Year 2 (October 1 2023-September 30-2024)		
Projects	Component	Due Date	Q1	Q2	Q3
Project A	Project Charter	June 30 2024		X	
	Project Map	June 30 2024		X	
	Root Cause Analysis	September 30 2024			X
	PDSA Cycle	September 30 2024			X

Each online project has **four** deliverables with due dates:

1. The project charter (June 30 2024)
2. The process map (June 30 2024)
3. The root cause analysis (September 30 2024)
4. The Plan-Do-Study-Act (PDSA) cycle (September 30 2024)

# Subject Matter Expert on HRSN Screening

Ariel Singer, MPH

Guidance for

# Person-Centered Screening & Referral Conversations



We all know social needs have a huge impact on health.

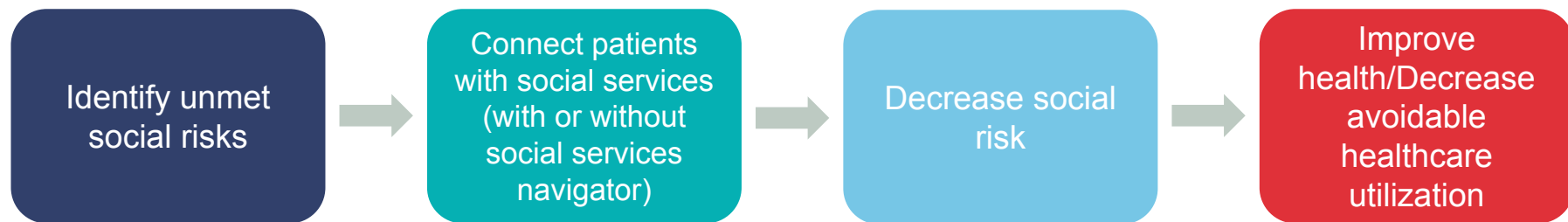
How does social needs screening help?



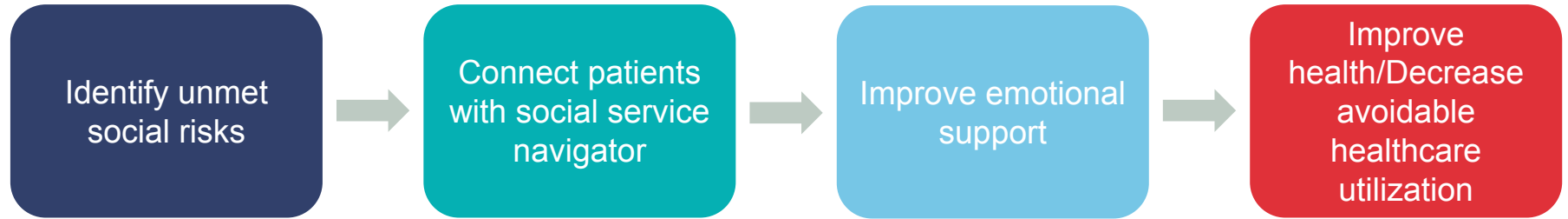
# Emerging evidence leads to new hypotheses



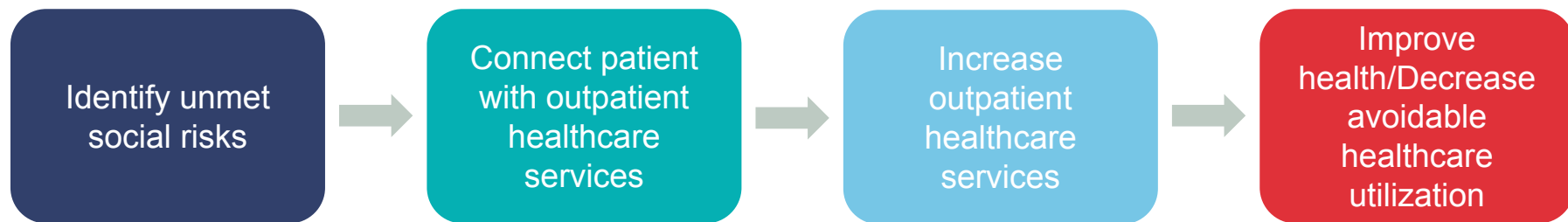
# The initial hypothesis



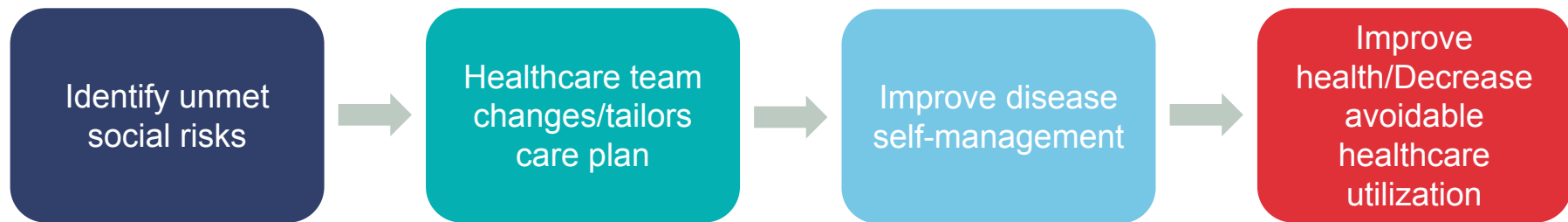
# Additional possibilities: Emotional support/healing relationships pathway



# Additional possibilities: Health care services connections pathway



# Additional possibilities: Tailored clinical care pathway



# The ACT Center: Together, we move research into action for healthier people and communities

[act-center.org](https://act-center.org)

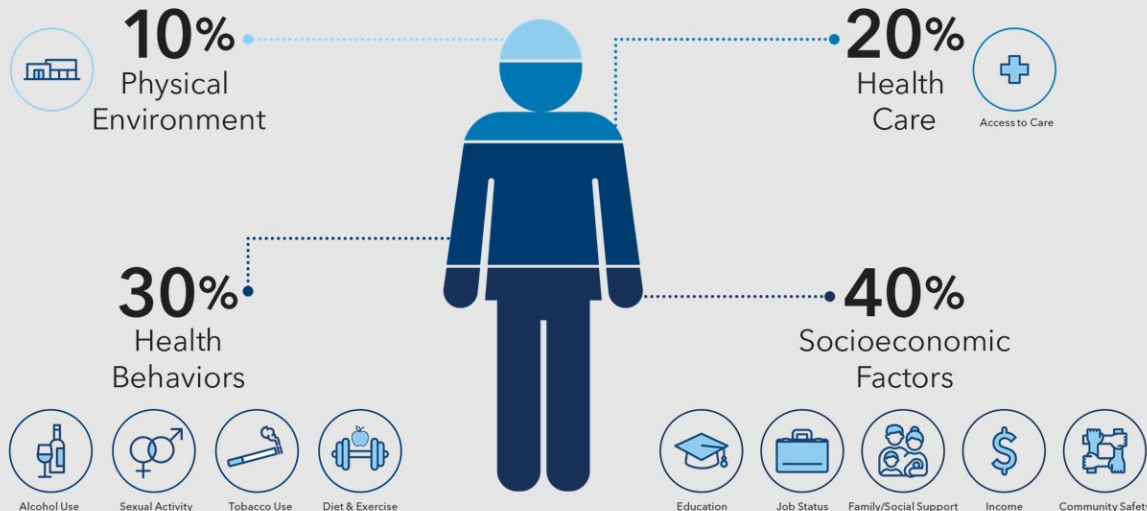
**Research plays an essential role in solving health care's toughest challenges.**

The Center for Accelerating Care Transformation (ACT Center) exists to find **faster, more practical, and more representative ways** to use research to create better systems of care that improve health and health equity for whole communities.



# KPWA's vision for Integrated Social Health: Universal social health screening

**Whole-person care elevates social health** on par with physical and mental health. The goal is to make screening our patients for access to things like food, transportation, and housing as common as taking their vitals.




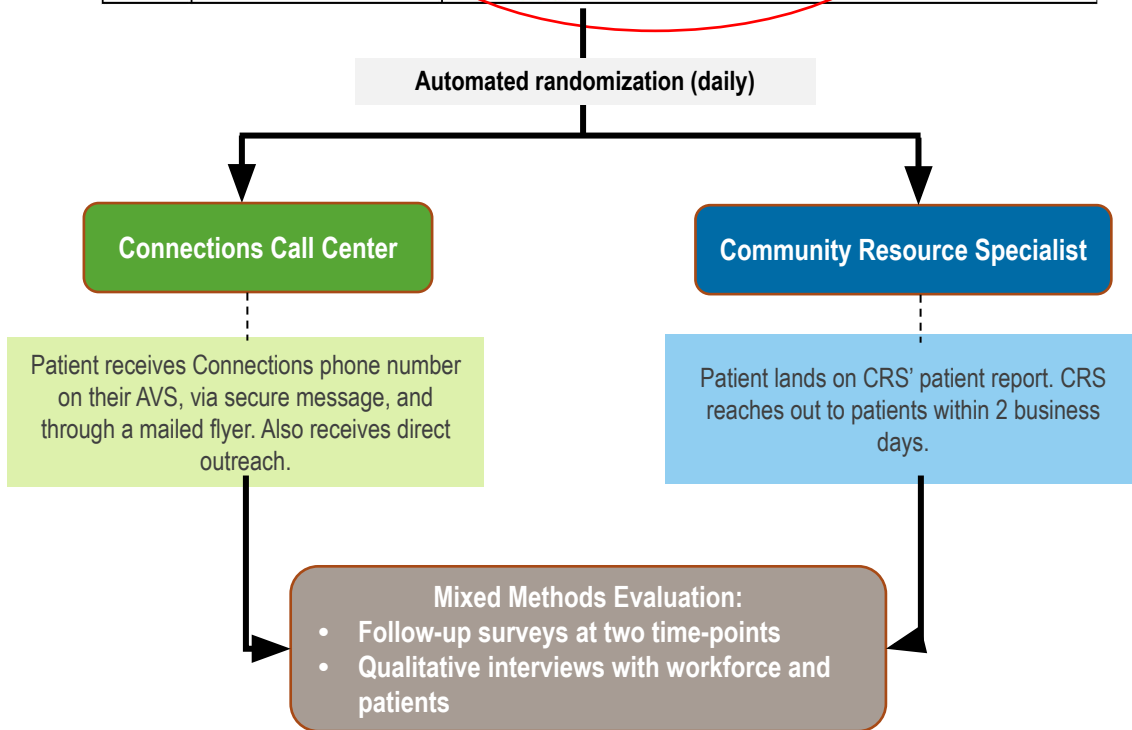
1. A new clinical standard to *reliably and equitably* identify members and *personalize care for better outcomes*.
2. Population Health that recognizes social health factors in risk-stratification and *reaches out to those at risk for barriers to care*.
3. Insight into our community needs and resources and informs how to make *meaningful contributions to our community*.

# ACT Center Social Health Evaluation

Launched August 2022 to learn which types of patients:

- Need more proactive and intensive support from a Community Resource Specialist
- Can get their needs addressed by working with a national call center

	9. Would you like assistance with any of the following? Select <u>ALL</u> that apply.	<input type="checkbox"/> Food	<input type="checkbox"/> Loneliness or social isolation	<input type="checkbox"/> I don't want help with any of these (2)
		<input type="checkbox"/> Housing	<input type="checkbox"/> Employment	<input type="checkbox"/> Prefer not to say (3)
		<input type="checkbox"/> Utilities	<input type="checkbox"/> Child-care	
		<input type="checkbox"/> Finances	<input type="checkbox"/> Paying for medical care/medicine/supplies	
		<input type="checkbox"/> Transportation		
		<input type="checkbox"/> Caregiving		



**Primary Outcome: Total count in social needs**

# What we heard from patients



<b>Reducing the burden of social risks</b>	This rarely happened. Services simply don't exist or very few are eligible.
<b>Emotional support/healing relationships</b>	Many patients who did not receive any resources report that their needs were met.
<b>Health care services connections</b>	Patients care concerned about the focus on social health competing for time and attention, when they already don't have enough time with their PCP.
<b>Tailored clinical care</b>	Only one patient reported their care plan changing as a result of social needs screening.

# **What is Collaborative Screening?**



# **What is Collaborative Screening?**



# What is Collaborative Screening?



Framework of strategies  
and skills for:



Creating supportive,  
respectful screening  
conversations



Promoting equity by  
creating safe and  
trustworthy  
screening  
interactions for  
everyone

# What are Design Principles

1



- Design principles are a “set of values that act as a compass” for your approach
- They are guideposts that keep your whole team on the same path as you navigate the complexities of service delivery

# Why Use The Principles <sup>2</sup>



- Support a shared problem-solving approach
- Promote efficiency
- Create consistency

# How to Use The Principles



- Set up and improve your standard approach
- Problem-solve when facing a difficult decision or tough case
- Help resolve disagreements on the team
- Make aligned and adaptive decisions in response to variation



# Where the Collaborative Screening Design Principles Come From:



- **Stakeholder input gathered through focus groups and interviews**
  - Patients
  - Community health workers and patient navigators
  - Experts in trauma-informed care
  - Clinical leaders in medical and behavioral health
  - Operational and health equity leaders
- **Peer-reviewed literature**

- ✓ Build on Them
- ✓ Add to Them
- ✓ Make Them Your Own

### My goal:

- Curate the wisdom of the collective
- Describe both design principles and specific implementation ideas
- Pragmatic, relevant, and actionable



# Design Principles



# Design Principles

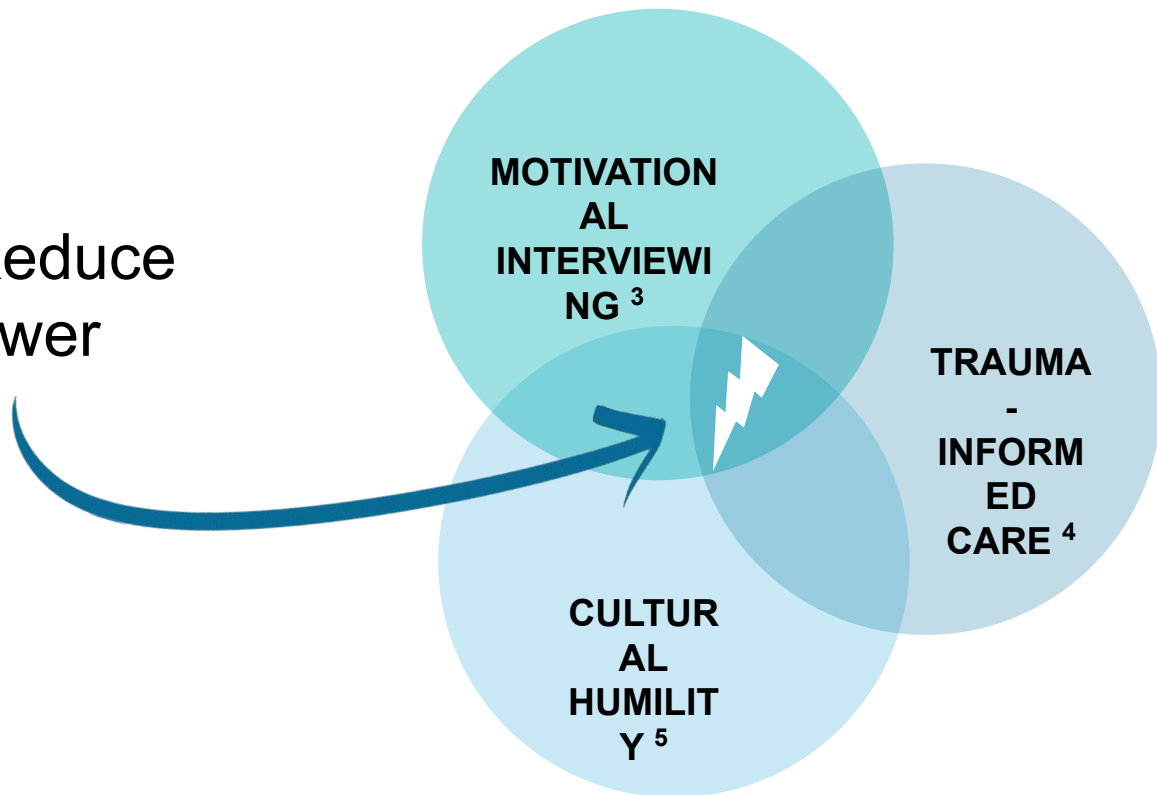


## Person-Centered Screening Conversations:

- ☐ Recognize and reduce differences in power
- ☐ Prioritize transparency
- ☐ Demonstrate respect
- ☐ Focus on strengths
- ☐ Let the client lead



# Recognize and Reduce Differences in Power



# **Recognize and Reduce Differences in Power**



# Recognize and Reduce Differences in Power



- ☐ Acknowledge and honor privacy and autonomy
- ☐ Ask for individual perspectives and priorities
- ☐ Identify subtle behaviors that diminish differences in power

# Prioritize Transparency



Safety



Trust &  
Transparency



Peer  
Support



Collaboration



Empowerment



Humility &  
Responsiveness

## Trauma-Informed Care Principles<sup>6</sup>

# **Prioritize Transparency**



# Prioritize Transparency



- ❑ Always offer a written and verbal, plain-language explanation for why you are conducting the screening, how their personal information will be used, with whom it will be shared, and what the options are for next steps
- ❑ Acknowledge that your clinic or agency may not be able to offer resources in response to all needs, and that the screening process is not an application for resources



## Demonstrate Respect

- Be active about it
- Understand that this is a meeting of two experts



# Demonstrate Respect



# Demonstrate Respect

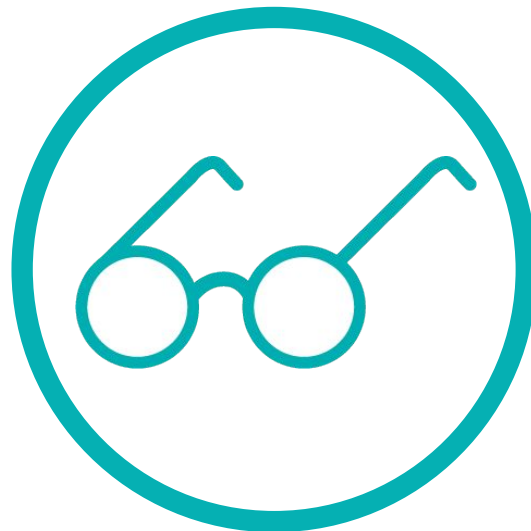


- ❑ Approach your interactions with an awareness of the stigma and judgment associated with many demographic circumstances, social needs, and personal behaviors <sup>7</sup>
- ❑ Ask people how they want to be addressed—for example, their pronouns and preferred name
- ❑ Use person-centered and neutral language to convey non-judgment
- ❑ Ask people how culture and identity impacts health and well-being <sup>8</sup>
- ❑ Orient yourself towards families and not just individuals



## Focus on Strengths

- Look at people with strengths-colored glasses
- Counter-balance the deficit focus of screening



# Focus on Strengths



# Focus on Strengths

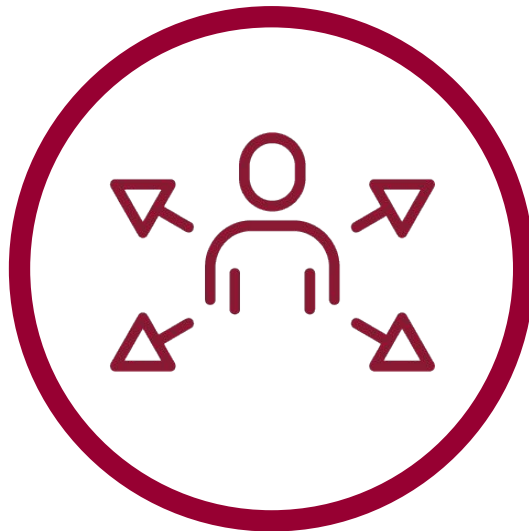


- ☐ Ask people about their interests and hobbies, their strengths and supports, and what brings them joy or makes them laugh <sup>9</sup>
- ☐ Provide verbal affirmations <sup>10, 11</sup>



## Let the Client Lead

- Reinforces the redistribution of power
- Shows respect



**Let the  
Client Lead**



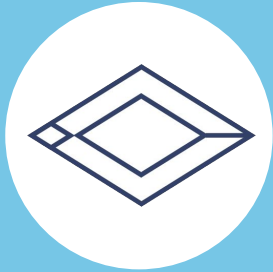
# Let the Client Lead



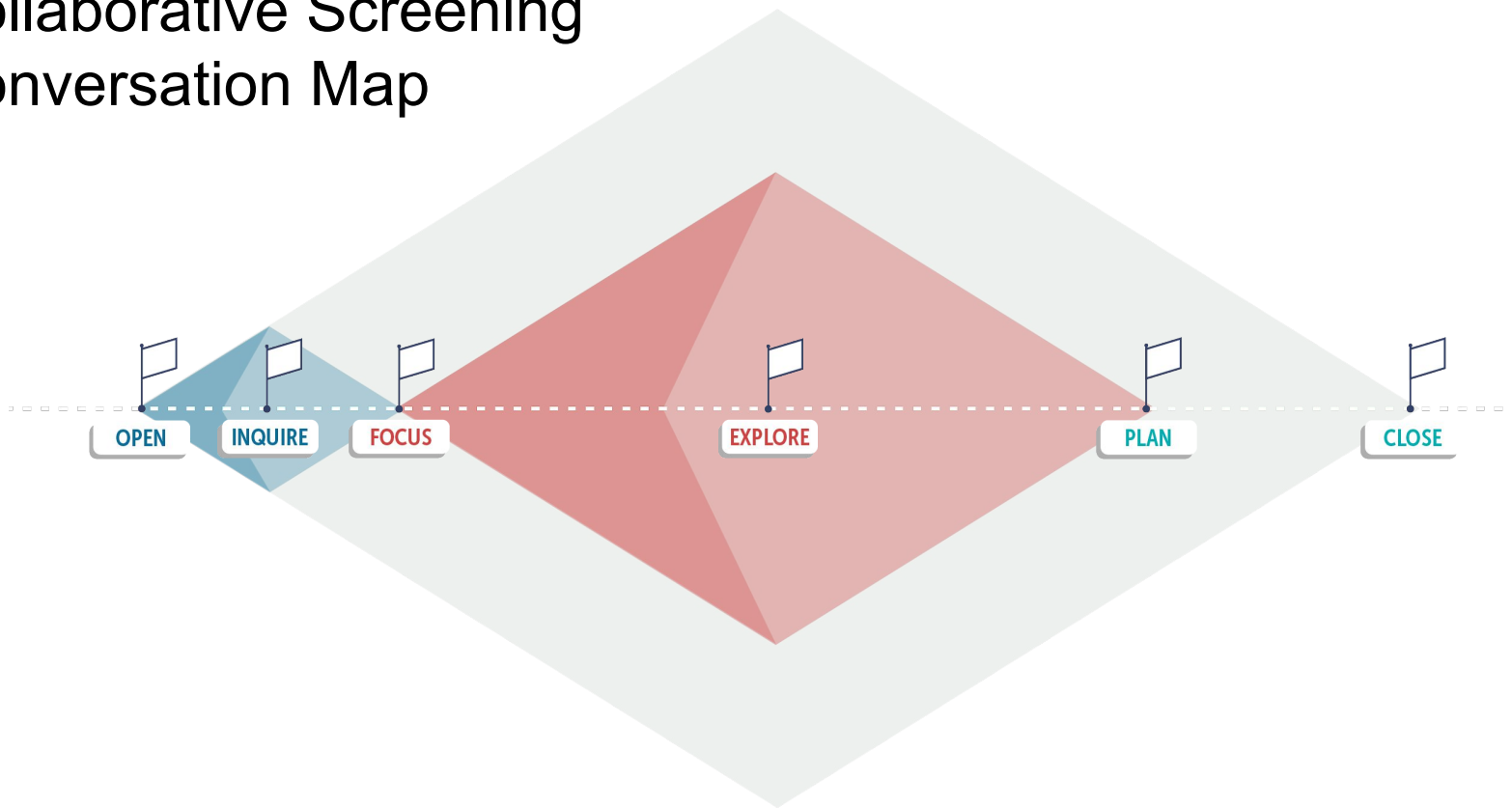
- ❑ Let people set the pace for disclosure
- ❑ Look for cues and respond to personal circumstances that may impact the conversation

Collaborative Screening

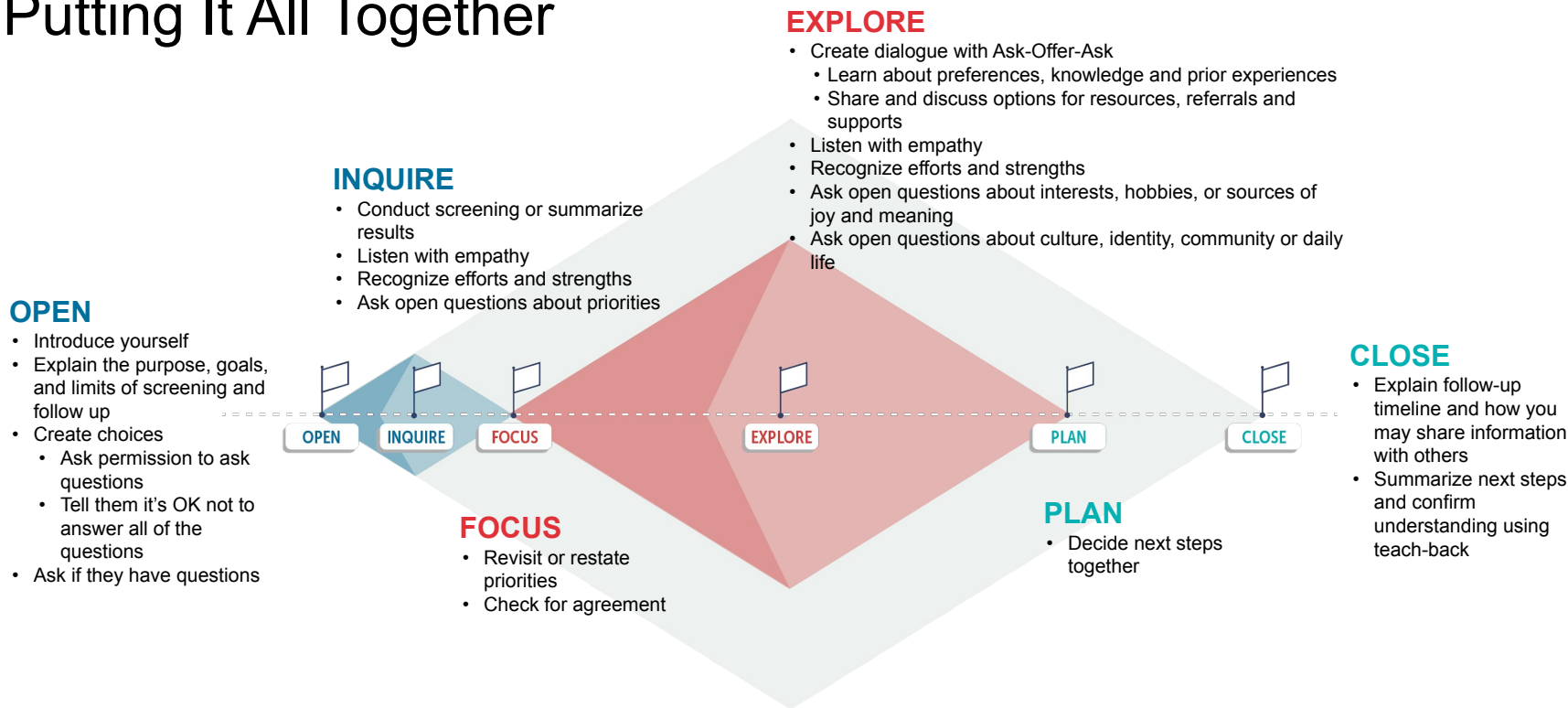
# Conversation Map



# Collaborative Screening Conversation Map



# Putting It All Together



# Collaborative Screening Questions?

Reach Out for  
More  
Information



[connect@arielsinger.com](mailto:connect@arielsinger.com)

[collaborativescreening.com](http://collaborativescreening.com)

## Citations

1. Gottlieb, L.M., Hessler, D., Wing, H, Gonzalez-Rocha, A, Cartier, Y, Fichtenberg, C. Revising the logic model behind health care's social care investments. *Milbank Quarterly*. 2024;102(2):0125.
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# Peer Presentation

Dr. Emilia Gomez, Pediatrics of Queen Creek



# Health Related Social Needs

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Emilia Gomez, MD

Pediatrics of Queen Creek

Coolidge Pediatrics

Main Street Pediatrics

# SCREENING TOOLS

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- **Given as a paper copy for families to fill out at the time of checking in based on which insurance they use**
- **We give it at every visit to every family**



# Health Access Survey (HAS)

Choose one answer for each question. Answer every question as best as they apply to you. Your answers may help your care team understand your unique situation. Your care team may also be able to connect you with resources that may support health.

First Name				Last Name	
AHCCCS ID:				Today's Date:	
Date of Birth:			Sex at Birth:	<input type="checkbox"/> Male.	<input type="checkbox"/> Female.
				<input type="checkbox"/> Unknown.	<input type="checkbox"/> Prefer not to answer
Language preferred for healthcare?	<input type="checkbox"/> English	<input type="checkbox"/> Spanish	<input type="checkbox"/> Farsi	<input type="checkbox"/> Arabic	<input type="checkbox"/> Prefer not to answer
	<input type="checkbox"/> Vietnamese	<input type="checkbox"/> Chinese	<input type="checkbox"/> Other		

- How often do you visit places of recreation (such as parks, gardens, libraries, community centers)?  
☐ Very Often ☐ Often ☐ Some of the time ☐ Rarely ☐ Never 255.9
- How often do you need help finding a ride to your health care services?  
259.7 ☐ Very Often ☐ Often ☐ Some of the time ☐ Rarely ☐ Never
- How often do you need help reading or understanding health care forms, labels, or instructions?  
255.9 ☐ Very Often ☐ Often ☐ Some of the time ☐ Rarely ☐ Never
- How often do you rely on family or friends to help you with medical needs?  
259.7 ☐ Very Often ☐ Often ☐ Some of the time ☐ Rarely ☐ Never
- How often do you change, skip, or forget to take your prescribed medicine?  
255.9 ☐ Very Often ☐ Often ☐ Some of the time ☐ Rarely ☐ Never
- How often do you or your family have the opportunity for better jobs?  
☐ Very Often ☐ Often ☐ Some of the time ☐ Rarely ☐ Never 259.9
- How often do you eat fresh fruits or vegetables?  
☐ Very Often ☐ Often ☐ Some of the time ☐ Rarely ☐ Never 259.1
- How often do your health problems get in the way of your spiritual or religious life?  
260.6 ☐ Very Often ☐ Often ☐ Some of the time ☐ Rarely ☐ Never
- How often do you use medicine or remedies from outside the U.S.?  
259.7 ☐ Very Often ☐ Often ☐ Some of the time ☐ Rarely ☐ Never
- How often do you seek care from healers other than your doctor?  
259.7 ☐ Very Often ☐ Often ☐ Some of the time ☐ Rarely ☐ Never
- How often are you able to get the type of medical care that you need?  
☐ Very Often ☐ Often ☐ Some of the time ☐ Rarely ☐ Never 259.3
- How often do you feel discriminated against or bullied in your community (such as work, school, home, health care system, social group)?  
260.9 ☐ Very Often ☐ Often ☐ Some of the time ☐ Rarely ☐ Never
- How often do you treat medical problems using folk remedies?  
259.7 ☐ Very Often ☐ Often ☐ Some of the time ☐ Rarely ☐ Never

Turn the page →



- How often do you have enough money to buy the things you need to live everyday (such as food, clothing, housing, or utilities)?  
☐ Very Often ☐ Often ☐ Some of the time ☐ Rarely ☐ Never 258.9
- In terms of your satisfaction, how would you rate your health care overall?  
☐ Excellent ☐ Very good ☐ Good ☐ Fair ☐ Poor
- Overall, how would you rate your health?  
☐ Excellent ☐ Very good ☐ Good ☐ Fair ☐ Poor
- How easy or hard is it for you to do your usual physical activities (such as walking or climbing stairs)?  
☐ Very Easy ☐ Easy ☐ Easy sometimes, Hard sometimes ☐ Hard ☐ Very hard or unable to do 274.0
- In the past 4 weeks, did your health make it easy or hard for you to do your daily work or activities, both at home and away from home?  
☐ Very Easy ☐ Easy ☐ Easy sometimes, Hard sometimes ☐ Hard ☐ Very hard or unable to do 273.6
- During the past 4 weeks, how much have you been bothered by emotional problems (such as feeling anxious, depressed, or irritable)?  
☐ Not at all ☐ Slightly ☐ Moderately ☐ Quite a lot ☐ Extremely 262.8
- During the past 4 weeks, how much did personal or emotional problems keep you from doing your usual work, school, or other daily activities?  
☐ Not at all ☐ Very little ☐ Somewhat ☐ Quite a lot ☐ Could not do daily activities 260.8

Thank you for your answers. Providing the best possible care to you/ your family is important to us. Please

How do you identify (check all that apply)	<input type="checkbox"/> American Indian or Alaska Native. <input type="checkbox"/> Asian. <input type="checkbox"/> Black or African American. <input type="checkbox"/> Hispanic or Latino. <input type="checkbox"/> Middle Eastern or Northern African <input type="checkbox"/> Native Hawaiian or Other Pacific Islander. <input type="checkbox"/> White. <input type="checkbox"/> Other: _____ <input type="checkbox"/> Prefer not to answer.	Primary language(s) (check all that apply):	<input type="checkbox"/> English <input type="checkbox"/> Spanish <input type="checkbox"/> Farsi <input type="checkbox"/> Arabic <input type="checkbox"/> Vietnamese <input type="checkbox"/> Chinese <input type="checkbox"/> Other _____ <input type="checkbox"/> Prefer not to answer
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tell us a little more about yourself:

Have you ever been involved with the justice/legal system?	<input type="checkbox"/> Yes	<input type="checkbox"/> No	<input type="checkbox"/> Prefer not to answer
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End of survey. Thank You!

## Social Needs Survey







Our goal is to provide the best possible care for your child and family. This screening will ask you non-medical questions to help us better understand any needs you may have and connect you with available community resources. Most of these resources are free of charge.


Please complete this form and return to the office staff prior to today's visit. Please print clearly.


Patient Name: \_\_\_\_\_ DOB: \_\_\_\_\_ Sex: \_\_\_\_\_  
Race: ☐ American Indian or Alaska Native ☐ Asian Ethnicity: ☐ Hispanic or Latino  
☐ Black or African American ☐ White ☐ Not Hispanic or Latino  
☐ Native Hawaiian or Other Pacific Islander  
Caregiver Name: \_\_\_\_\_ Relationship to Patient: \_\_\_\_\_  
Email: \_\_\_\_\_ Phone: \_\_\_\_\_

	Do you ever eat less than you feel you should because there isn't enough money for food?	<input type="checkbox"/> Yes	<input type="checkbox"/> No
	Has lack of transportation kept you from medical appointments, meetings, work, or from getting things needed for daily living?	<input type="checkbox"/> Yes	<input type="checkbox"/> No
	Are you worried that in the next 2 months you may not have stable housing?	<input type="checkbox"/> Yes	<input type="checkbox"/> No
	Do problems getting childcare make it difficult for you to work or study?	<input type="checkbox"/> Yes	<input type="checkbox"/> No
	Do you feel you live in an unsafe place?	<input type="checkbox"/> Yes	<input type="checkbox"/> No
	Are you in a relationship in which you or your child have been hurt or threatened?	<input type="checkbox"/> Yes	<input type="checkbox"/> No
	Do you often feel that you lack companionship? (friends, family, church, etc.)	<input type="checkbox"/> Yes	<input type="checkbox"/> No
	Do you feel overly stressed? (tense, nervous, anxious, or can't sleep)	<input type="checkbox"/> Yes	<input type="checkbox"/> No
	Are you a refugee in need of legal assistance?	<input type="checkbox"/> Yes	<input type="checkbox"/> No

Are you or anyone you live with unable to get any of the following?

	Health Care	<input type="checkbox"/> Yes	<input type="checkbox"/> No
	Phone	<input type="checkbox"/> Yes	<input type="checkbox"/> No
	Clothing	<input type="checkbox"/> Yes	<input type="checkbox"/> No
	Medication	<input type="checkbox"/> Yes	<input type="checkbox"/> No
	Utilities	<input type="checkbox"/> Yes	<input type="checkbox"/> No
	Employment	<input type="checkbox"/> Yes	<input type="checkbox"/> No

 Are any of your needs urgent? (For example: you don't have food tonight, you don't have a place to sleep tonight) ☐ Yes ☐ No

 If you answered "Yes" to any boxes above, would you like to receive assistance with any of those needs? ☐ Yes ☐ No

What is your preferred method of communication? ☐ Call ☐ Email

### FOR OFFICE USE ONLY

Practice Name: \_\_\_\_\_ Screening Date: \_\_\_\_\_ Refer to PCCN ICC? ☐ Yes ☐ No  
Patient Insurance: \_\_\_\_\_ Patient Insurance ID #: \_\_\_\_\_  
Referring Physician/Provider (please print): \_\_\_\_\_  
If referring to PCCN ICC, please fax this form to 602-933-4331 or email to [pccnccaremanagement@phoenixchildrens.com](mailto:pccnccaremanagement@phoenixchildrens.com)  
To score this screening: Yes=1, No=0. Any score >0 should be documented as a positive screen. Total Score: \_\_\_\_\_

# CODING PROTOCOLS



- G CODES- All EHR templates make provider choose the appropriate one:
  - o Positive G9919
  - o Negative G9920
- Z CODES- every visit will add
  - o Encounter for screening for other disorder - Z13.89
  - o If screening is positive provider adds most appropriate z code

# WORKFLOW



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1. Family checks in, front office gives survey, family fills out screening while waiting to be roomed and/or waiting for provider
2. Provider identifies positive screenings, codes accordingly
3. All surveys get scanned by medical assistants and front office, and any positive ones get sent to our care coordinator

# WORKFLOW

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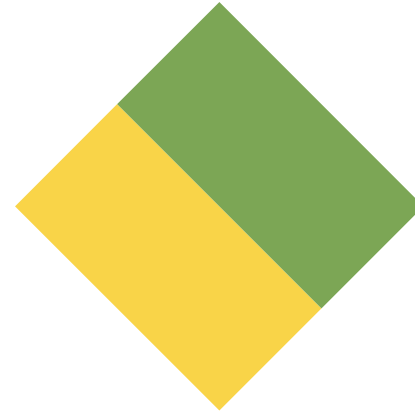
4. Care coordinator reaches out to families with resources or sends to ACOs that have a care coordinator team

5. Care coordinator keeps a file of positive screened families, makes sure resources are given to families and closes case once family confirmed that they have received resources

6. Audits are made each week to ensure families have received the screening



1. Care coordinator keeps an excel file with all families identified and reaches out to them to make sure they got the resources needed.
2. Care coordinator documents both in our tracking file and in the patient's chart that resources were given and that family was reached or left a voicemail to.



## CLOSING THE LOOP



# Hurdles



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## PAST ONES

- Front Staff forgetting to give screening
- Providers upset/overwhelmed of another screening needing to be scored
- Providers forgetting to add the Z codes when positive screenings

## CURRENT ONES

- Families declining screening tool
- Families screening positive but not wanting to be reached out to
- Inability to get families to confirm that their needs were met

# Thank you



# Discussion

All

# Closing & Next Steps

Matthew Martin, PhD

# Next Steps

- AHCCCS Information Session - Monday, May 13th from 11 AM to 12 PM
  - Provide an orientation and demonstration of the TI Online Platform
  - Discuss the TI Online Projects
- Continuing Education Units (CEUs)
  - The post-event evaluation survey will appear in your browser when the meeting ends.
  - In order to secure CEUs you must complete this survey.
  - If you are unable to find the survey, please email [TIPQIC@asu.edu](mailto:TIPQIC@asu.edu).

# Thank You!

Please email [TIPQIC@asu.edu](mailto:TIPQIC@asu.edu) if any questions